

SUPPLIER REPORT · EYEWEAR · DANYANG, CHINA

Acetate sunglasses, polarized, filter category 3

Prepared for A UK sunglasses brand (hypothetical)

REPORT

PS-SAMPLE-001

DATE

23 September 2026

PREPARED BY

[FOUNDER NAME], Platinum Sky Group Limited (Hong Kong)

FACTORIES SCORED

5 of 34 found

OUR RECOMMENDATION

Factory A as first supplier (86/100), Factory B as second source (82/100).

Illustrative sample. This report shows exactly what a Platinum Sky Sourcing report contains. The factories, figures and documents in it are fictional. A client report names real factories and includes the actual screenshots, quotations and test reports.

Summary

Order samples from A and B. A is the safer first supplier: its EN ISO 12312-1 report covers the exact lens quoted and its MOQ sits under your 200 per colour. B is about 8% cheaper with a matching report; use it as the second source and as a price reference when you negotiate with A.

FACTORY	SCORE	VERDICT	FOB / PAIR	MOQ	LEAD TIME	EN ISO 12312-1
A	86	Recommended	US\$7.20–7.80	150 per colour	35 days	Matched
B	82	Strong second source	US\$6.60–7.10	200 per colour	40 days	Matched
C	74	Only with a new test report	US\$6.30–6.80	300 per colour	30 days	Other lens
D	71	Backup	US\$7.90–8.60	100 per colour	45 days	Matched
E	68	Not recommended now	US\$7.00–7.50	200 per colour	40 days	Out of date

Scores are out of 100 across eight criteria (page 4). 80 and above is recommended; 65 to 79 is a backup; below 65 does not reach a report. FOB prices are for the brief on page 3, per pair, before freight.

34 factories found	14 passed registry checks	5 scored in this report	US\$7.25 median FOB across the five
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Your brief

Frame	Acetate, keyhole bridge, size 52-20-145
Lens	Polarized TAC, filter category 3, grey
Colours	Black, tortoise, clear grey
Branding	Laser logo on temple; branded case and cloth
First order	600 pairs (200 per colour); about 3,000 pairs a year
Target price	US\$6.00 to US\$9.00 FOB per pair
Markets	UK and EU: EN ISO 12312-1 test report required
Ship by	10 weeks from order

How we searched

34	Candidates found 1688, Alibaba.com and the Danyang eyewear market
14	Passed registry checks 20 removed: 9 trading companies, 6 wrong scope or under 2 years, 3 on the abnormal-operations list, 2 showing copies of other brands
8	Returned a full quotation 6 did not quote against the brief
5	Scored 3 declined a video walkthrough

Every factory was first checked on China's National Enterprise Credit Information Publicity System: licence status, founding date, registered scope and the abnormal-operations list. Screenshots are in Appendix A.

How factories are scored

SEVEN CHECKS DECIDE WHETHER A FACTORY IS IN AT ALL

- 1. Licence active and not on the abnormal-operations or serious-violations list
- 2. Registered scope includes manufacturing: a factory, not a trading company
- 3. Trading for at least two years
- 4. Willing to walk us through the floor on a live video call
- 5. No copies of other brands' designs in the showroom or online shop
- 6. Holds a test report for your market (eyewear)
- 7. The test report covers the lens material and category quoted (eyewear)

Checks 6 and 7 are weighed in the compliance score when a factory can put them right before production (Factories C and E).

THEN SCORED OUT OF 100

CRITERION	POINTS
Production capacity and equipment	20
Real size (insured staff)	5
Export experience	15
Quality system	15
Price against the group median	10
MOQ and lead time fit	10
Responsiveness	10
Compliance for your market	15
Total	100

Weights are set for eyewear: compliance counts for 15 points instead of the usual 5, because a test report that doesn't match your lens can stop a shipment.

FACTORY PROFILE

Factory A

86/100

Recommended

COMPANY

Location	Danyang, Jiangsu — 6 km from the eyewear market
Founded	2011
Staff with social insurance	86
Registered scope	Manufacture of spectacles and sunglasses
Production	4 acetate lines, in-house CNC and polishing
Capacity	About 40,000 pairs a month
Export markets	UK, Germany, France, Australia
Quality	ISO 9001; 3 full-time QC staff; final inspection to AQL 2.5

QUOTATION

FOB per pair	US\$7.20 to US\$7.80
MOQ	150 per colour
Sample	US\$45 · 10 days
Lead time	35 days after sample approval
Payment	30% deposit, 70% before shipment
Test report	EN ISO 12312-1 · matches quoted TAC cat. 3 lens · issued 2025

SCORE

Production capacity and equipment	18/20
Real size (insured staff)	5/5
Export experience	14/15
Quality system	12/15
Price against the group median	6/10
MOQ and lead time fit	9/10
Responsiveness	8/10
Compliance for your market	14/15

STRENGTHS

- Test report covers the exact lens quoted
- MOQ below your 200 per colour
- Acetate polishing done in-house, not outsourced

WATCH

- Highest price of the three leading factories
- Peak season (Nov–Jan) lead times reported up to 45 days

EVIDENCE

Registry record · licence status and scope	Video still · production floor	Video still · finished stock	Video still · lens polarization test
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FACTORY PROFILE

Factory B

82/100

Strong second source

COMPANY

Location	Danyang, Jiangsu — 11 km from the eyewear market
Founded	2015
Staff with social insurance	54
Registered scope	Manufacture and sale of spectacles
Production	2 acetate lines; lenses bought in from a named Danyang supplier
Capacity	About 18,000 pairs a month
Export markets	UK, Netherlands, US
Quality	No ISO 9001; 2 QC staff; inspection record shown on video

QUOTATION

FOB per pair	US\$6.60 to US\$7.10
MOQ	200 per colour
Sample	US\$60 · 12 days
Lead time	40 days after sample approval
Payment	30% deposit, 70% before shipment
Test report	EN ISO 12312-1 · matches quoted lens · issued 2024

SCORE

Production capacity and equipment	16/20
Real size (insured staff)	4/5
Export experience	12/15
Quality system	11/15
Price against the group median	9/10
MOQ and lead time fit	8/10
Responsiveness	9/10
Compliance for your market	13/15

STRENGTHS

- About 8% below A on price
- Fastest replies of the group
- Lens supplier named in writing

WATCH

- No formal quality certification
- Smaller capacity if your volume grows past about 5,000 pairs a month

EVIDENCE

Registry record · licence status and scope	Video still · production floor	Video still · finished stock	Video still · lens polarization test
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FACTORY PROFILE

Factory C

74/100

Only with a new test report

COMPANY

Location	Danyang, Jiangsu — 4 km from the eyewear market
Founded	2009
Staff with social insurance	120
Registered scope	Manufacture of spectacles, lenses and frames
Production	6 lines, acetate and metal
Capacity	About 70,000 pairs a month
Export markets	EU, Middle East, South America
Quality	ISO 9001; in-house lens coating

QUOTATION

FOB per pair	US\$6.30 to US\$6.80
MOQ	300 per colour
Sample	US\$40 · 8 days
Lead time	30 days after sample approval
Payment	30% deposit, 70% before shipment
Test report	EN ISO 12312-1 · covers a polycarbonate lens, not the TAC lens quoted

SCORE

Production capacity and equipment		19/20
Real size (insured staff)		5/5
Export experience		13/15
Quality system		12/15
Price against the group median		10/10
MOQ and lead time fit		4/10
Responsiveness		7/10
Compliance for your market		4/15

STRENGTHS

- Lowest price in the group
- Largest capacity

WATCH

- Its test report does not cover the lens you would buy
- MOQ of 300 per colour is above your first order

EVIDENCE

Registry record · licence status and scope

No video walkthrough in this report: video is used on the two highest-scoring factories. This factory was checked on the registry and its documents.

FACTORY PROFILE

Factory D

71/100

Backup

COMPANY

Location	Danyang, Jiangsu — 9 km from the eyewear market
Founded	2018
Staff with social insurance	32
Registered scope	Manufacture of spectacles
Production	1 acetate line
Capacity	About 8,000 pairs a month
Export markets	UK, Ireland
Quality	No ISO 9001; owner inspects final batches

QUOTATION

FOB per pair	US\$7.90 to US\$8.60
MOQ	100 per colour
Sample	US\$50 · 14 days
Lead time	45 days after sample approval
Payment	50% deposit, 50% before shipment
Test report	EN ISO 12312-1 · matches quoted lens · issued 2025

SCORE

Production capacity and equipment	12/20
Real size (insured staff)	3/5
Export experience	10/15
Quality system	10/15
Price against the group median	4/10
MOQ and lead time fit	10/10
Responsiveness	8/10
Compliance for your market	14/15

STRENGTHS

- Lowest MOQ: useful for test colours
- Current, matching test report

WATCH

- Highest price
- 50% deposit
- Small team: one sick week delays your order

EVIDENCE

Registry record · licence status and scope

No video walkthrough in this report: video is used on the two highest-scoring factories. This factory was checked on the registry and its documents.

FACTORY PROFILE

Factory E

68/100

Not recommended now

COMPANY

Location	Danyang, Jiangsu — 15 km from the eyewear market
Founded	2013
Staff with social insurance	47
Registered scope	Manufacture and sale of spectacles
Production	2 lines, acetate and TR90
Capacity	About 20,000 pairs a month
Export markets	Australia, Canada
Quality	No ISO 9001

QUOTATION

FOB per pair	US\$7.00 to US\$7.50
MOQ	200 per colour
Sample	US\$55 · 12 days
Lead time	40 days after sample approval
Payment	30% deposit, 70% before shipment
Test report	EN ISO 12312-1 · matching lens, but issued 2021 against an earlier edition

SCORE

Production capacity and equipment		15/20
Real size (insured staff)		4/5
Export experience		11/15
Quality system		10/15
Price against the group median		7/10
MOQ and lead time fit		8/10
Responsiveness		7/10
Compliance for your market		6/15

STRENGTHS

- Mid-range price
- Would retest at its own cost (in writing)

WATCH

- Test report needs renewing before you can rely on it
- Slowest to supply documents

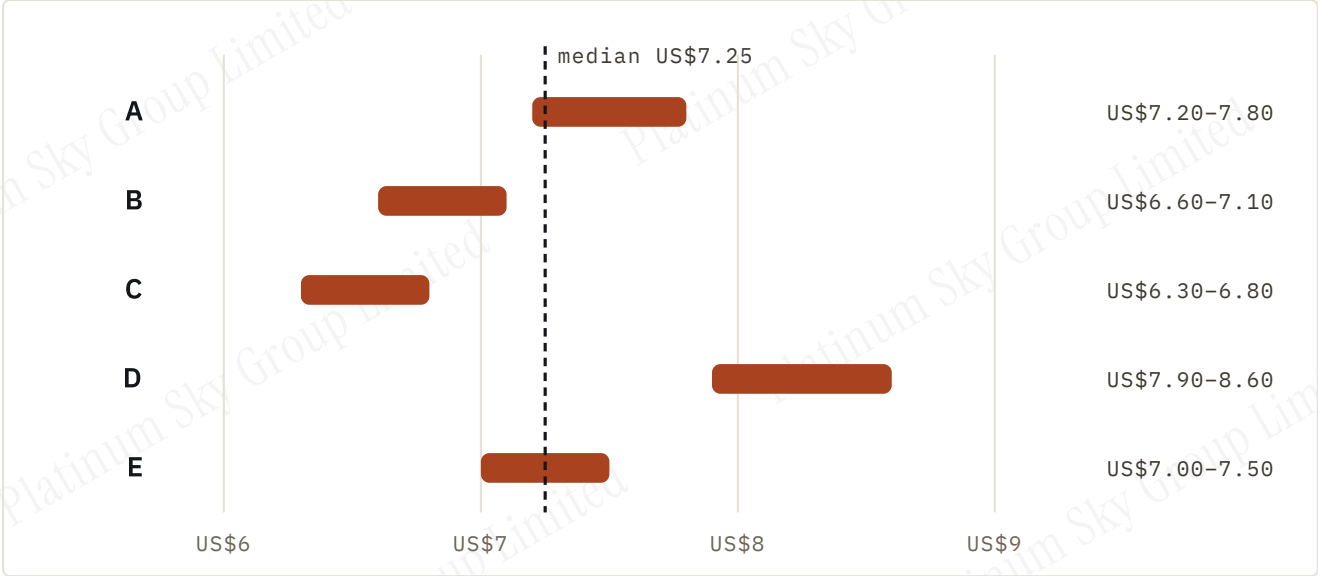
EVIDENCE

Registry record · licence status and scope

No video walkthrough in this report: video is used on the two highest-scoring factories. This factory was checked on the registry and its documents.

Price analysis

Quoted FOB ranges per pair for the same brief. The dashed line is the median of the five mid-points.



FACTORY	MID-POINT	VS MEDIAN
A	US\$7.50	+3%
B	US\$6.85	-6%
C	US\$6.55	-10%
D	US\$8.25	+14%
E	US\$7.25	+0%

WHAT MOVES THE PRICE

- Acetate sheet grade and origin: the largest single cost
- Polishing done in-house or sent out
- Lens: TAC polarized is the reference here; nylon or mineral costs more
- Per-colour MOQ: small colour runs raise the unit price
- Case and cloth: quoted separately by most factories

Test reports and compliance

For the UK and EU, non-prescription sunglasses are personal protective equipment (category I) and are assessed against EN ISO 12312-1. A test report is only useful if it covers the lens you will actually buy.

FACTORY	REPORT ON FILE	STATUS
A	EN ISO 12312-1 · matches quoted TAC cat. 3 lens · issued 2025	Matched
B	EN ISO 12312-1 · matches quoted lens · issued 2024	Matched
C	EN ISO 12312-1 · covers a polycarbonate lens, not the TAC lens quoted	Other lens
D	EN ISO 12312-1 · matches quoted lens · issued 2025	Matched
E	EN ISO 12312-1 · matching lens, but issued 2021 against an earlier edition	Out of date

What this does and doesn't cover. We check that each report exists, names an issuing laboratory, and covers the lens material and filter category quoted. We don't certify products. As the importer, you remain responsible for the declaration of conformity, labelling and technical file for your market.

Before you pay a deposit

NEGOTIATION POINTS

1. Ask B to match A's sample fee (US\$60 against US\$45) and to waive it on order.
2. Put the lens supplier and lens material in the purchase contract, with the test report number.
3. Agree per-colour MOQ in writing before the deposit, including case and cloth minimums.
4. Ask for the balance to be paid after a third-party pre-shipment inspection passes.

NEXT STEPS, IF YOU WANT THEM

STEP	COST
Sample round with A and B	US\$80 coordination per round; samples and courier at cost
In-person visit to A before the deposit	+ US\$200
Order follow-up to shipment	6% of FOB, minimum US\$200
Pre-shipment inspection	Third-party cost + US\$40

You pay factories directly. We never hold money for your goods and take no commission from factories.

Appendix A · Verification checklist

CHECK	A	B	C	D	E
Licence active	✓	✓	✓	✓	✓
Not on abnormal list	✓	✓	✓	✓	✓
Manufacturer scope	✓	✓	✓	✓	✓
2+ years	✓	✓	✓	✓	✓
Video walkthrough	✓	✓	Agreed	Agreed	Agreed
No copies on show	✓	✓	✓	✓	✓
Market test report	✓	✓	✓	✓	✓
Report matches lens	✓	✓	✗	✓	✗

"Agreed" means the factory agreed to a video walkthrough; walkthroughs were run with the two highest-scoring factories. In a client report each tick links to its screenshot, numbered A-1 onwards.

A-1 · Registry screenshot

A-2 · Registry screenshot

A-3 · Registry screenshot

Appendix B · Quotations and method

DOCUMENT	FACTORY	FORMAT
Original quotation	A	PDF, as issued by the factory
Original quotation	B	PDF, as issued by the factory
Original quotation	C	PDF, as issued by the factory
Original quotation	D	PDF, as issued by the factory
Original quotation	E	PDF, as issued by the factory

METHOD AND LIMITS

- Registry data is taken from China's National Enterprise Credit Information Publicity System on the date of this report.
- Verification describes each factory on the date checked. It does not guarantee future performance, quality or delivery.
- We accept no payment, rebate or gift from any factory. If we ever do, every fee you paid us is refunded.
- If fewer than three factories pass our checks, the report fee is refunded in full.

SIGNED

[FOUNDER NAME], Platinum Sky Group Limited (Hong Kong)